	STATEWI	DE CONTRAC	CI HEALIH A	JOLOGIVIL	IVI INACKER
CONTRACT BACKGROUND					
Contract Name:					
Contract Number: Solicitation Number:					
Mandatory Contract (Yes/No) Contract Effective Date:			İ		
Base Term (In Years)					
Number of Renewals					
Summary of Contract Purpose:					
Small Business (Yes/No) Minority Business (Yes/No)					
AWARDED SUPPLIERS	Pagional (Vas)		Catagomi		
Award Strategy:	Regional (Yes)		Category		
SPEND BACKGROUND TOTAL SPEND LAST FY: TOTAL SPEND CURRENT FY:					
WHY DID SPEND INCREASE OR DECREASE?					
WHY DID SPEND INCREASE OR DECREASE?				Spend has increas	sed.
SPEND CHART (INSERT)					
or End of white (modifier)					
Top 5 Agency Customers	CUSTOMER 1	CUSTOMER 2	CUSTOMER 3		CUSTOMER 4
Spend Most Recent Past FY	CUSTOMER 1	CUSTOMER 2	CUSTOMER 3		CUSTOMER 4
		CUSTOMER 2	CUSTOMER 3	\$0.00	CUSTOMER 4
Spend Most Recent Past FY Spend Last FY			CUSTOMER 3	\$0.00	
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change	\$0.00	\$0.00		\$0.00	\$0.00
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers			CUSTOMER 3	\$0.00	
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers Spend Most Recent Past FY	\$0.00	\$0.00		\$0.00	\$0.00
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers	\$0.00 CUSTOMER 1	\$0.00 CUSTOMER 2	CUSTOMER 3	\$0.00 N/A	\$0.00
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY	\$0.00 CUSTOMER 1	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change	\$0.00 CUSTOMER 1	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT	\$0.00 CUSTOMER 1	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change	\$0.00 CUSTOMER 1	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date:	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited:	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited:	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract during last 2 Fys?	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract during last 2 Fys?	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract during last 2 Fys?	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract during last 2 Fys?	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract during last 2 Fys?	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract during last 2 Fys?	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4
Spend Most Recent Past FY Spend Last FY Explain Change Top 5 Local Customers Spend Most Recent Past FY Spend Last FY VARIANCE Explain Change CUSTOMER CONTACT Customer Visit Date: Customer Visited: Summary of Visit Does Customer Expect To Increase Spend on Contract during current or next FY? (Yes/No) and Why Why did customer reduce spend on Contract during last 2 Fys?	\$0.00 CUSTOMER 1 \$0.00	\$0.00 CUSTOMER 2	CUSTOMER 3		\$0.00 CUSTOMER 4

Source of Industry Data(IBIS, PPI, etc.)				
SUPPLIER QUARTERLY BUSINESS REVIEW	N			
Strategic Supplier: Quarterly Business Review Meeting Date:				
SUMMARY OF QBR:				
What opportunities were identified, which could have a positive impact on the growth of this contract?				
What Challenges were identified (by DOAS and Supplier), which could have a negative impact on the growth of this contract? What action plan was developed to correct the issues?				
WAIVED HICTORY			25,415	
WAIVER HISTORY Number of Waivers Received w/in Current FY Number of Waivers Received w/in Last FY		SUSTAINED	DENIED	
COMMENTS:				

All	
CUSTOMER 5	
\$0.00	
CUSTOMER 5	
N/A	

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